



2008 Governor's Grants Conference

Show Me the Money

Monday, Sept 8, 2008 ☐ UMUC Conference Center

[CLICK ON THE PERSON'S NAME TO VIEW HIS OR HER PRESENTATION](#)

CONFERENCE SESSIONS:

9:00 a.m.- 10:15a.m. Plenary Session I

SHOW ME THE MONEY, PART I

Government Funders' Panel –Federal Agencies, and State Agencies that pass through federal funds, will discuss federal funding resources, highlighting changes from past years.

Panelists:

[Heber Willis](#), Senior Policy Analyst, Grants Policy & Oversight, US Dept of Health and Human Services

[Betsi Griffith](#), Associate Deputy Director, Bureau of Justice Assistance, US Dept of Justice

[Debra Arnold](#), Maryland Governor's Office of Crime Control and Prevention

[Charles Halm, Jr.](#), Community Planning & Development Director/Baltimore, US Dept of Housing and Urban Development

[Blanca Rodriguez](#), Office of the Chief Financial Officer, US Dept. of Education – [plus a resource list](#)

[Eric Seleznow](#), Director, Maryland Governor's Workforce Investment Board

[Tom Cooley](#), Chief Financial Officer, National Science Foundation

[Pamela Dunne](#), Assistant Director for Grants and Programs, Maryland Arts Council

[Michael Li](#), Chief of Staff, Maryland Energy Administration

Moderator: Marcia Howard, Director, Federal Fund Information for States

10:35 a.m. - 11:50 a.m. Morning Concurrent Training Sessions:

Researching Grant Opportunities

Auditorium

This session will provide detailed information on the resources that have been most beneficial to non-profits and local governments. This in-depth presentation will cover all aspects of identifying federal, state, and local government grants, foundation grants, and other avenues of financial support.

Panelists: [Andrea Snyder](#), Grants Librarian, Enoch Pratt Free Library

[Eric Brenner](#), Maryland Governor's Grants Office

Moderator: [Ann Brown](#), Frederick County

Federal Administrative Requirements

Rm 2101

Administrative regulations don't prescribe how grants should be managed, but rather set rules for standards of acceptable management processes and structures. This session will provide guidance and clarification on the interpretation of complex regulations governing grants management. For example, what major differences exist between guidance for universities, non-profits, and government entities?

Panelists: [Frank Roth and Alyssa Clemens](#) (USEPA)

Moderator: [Gary Harrity](#), [Maryland Emergency Management Agency](#)

Local Governments and Grants Issues

Rm 2100

Harnessing technology to address the top issues facing Maryland local governments: using web based resources to provide data, training, and up-to-date policies and procedures. Plus, information on the top priority grants management issues faced by local governments.

Panelists: [Jesse Buggs](#), City of Bowie
[Kathleen Sheedy](#), Montgomery County

[Debbie Posey](#), Charles County

Moderator: [Peter Brunner](#), Howard County

Capacity Building for Non Profits

Rm 1105

Finding and winning grants is just one aspect of successful non-profit management. The Maryland Association of Non-profit Organizations is a national leader in all aspects of how to build and maintain a successful non-profit organization.

Panelists: [Justin Pollock](#), Director of Training Services, Maryland Association of Non-profit Organizations
[Molly Knopf](#), Board Chair, Community Bridges (also Program Manager, Nonprofit Montgomery)

Moderator: Tony Bridges, Chief of Staff, [Governor's Office of Community Initiatives](#)

12 NOON - 1:15 p.m. LUNCH with Keynote Speech

Ballrooms, first floor

Ray Scheppach, Executive Director, [National Governor's Association](#), will discuss how upcoming policy decisions made by the new President inevitably will impact federal funds coming to states, local governments, and non-profits.

1:30 - 2:50 p.m. Afternoon Concurrent Training Sessions:

Advanced Grant Writing

Auditorium

This in-depth presentation on successful grant writing will provide advice on the techniques that achieve the greatest success, including strategies on budget preparation. Also discussed will be specific trends from the past year related to who is funding...and who is not.

Panelist: [Beverly Ward](#), Wicomico County, Local Management Board

Moderator: Colleen Baumgartner, Carroll County

Cost Principles, Indirect Costs, and Audits

Rm 2100

The Federal Cost Principles guide the allowance and calculation of indirect costs and cost allocation plans. Learn the "need to know" elements to ensure maximization of cost recovery. The second part of this presentation will address the audit of cost allocation plans and indirect cost rates.

Panelist: Ted Mueller, U.S. Dept of Education

[Phillip Schindel](#), U.S. EPA

Moderator: Tom French, [Maryland Department of the Environment](#)

Performance Measures

Rm 2101

This session will provide an overview of outcome measurement topics as all entities, be they government or non-profit, are increasingly required to make performance measures a central part of every successful grant.

Panelist: [John Greiner](#), Senior Management & Budget Specialist, Montgomery County OMB

Moderator: Paula Fitzwater, [Maryland Higher Education Commission](#)

Maryland Congressional Delegation Perspective on Federal Grants (*PM 4) **Rm 1105**

Federal government issues related to grants from the perspective of the Maryland Congressional delegation. The speakers are all experienced grants professionals working for members of our delegation. They will cover a variety of issues including earmark protocols (and how this is changing), the impact of the Federal Funding Accountability and Transparency Act, competitive grants worth applying for, the value of support letters, and how best to use the services of your Congressman or Senator.

Panelists: Bart Kennedy, Office of U.S. Senator Barbara Mikulski

Myra Kidd, Office of U.S. Representative Roscoe Bartlett

Jodi Schwartz, Office of U.S. Senator Ben Cardin

Moderator: Dana Thompson, [Governor O'Malley's Director of Federal Relations](#)

3:15 p.m. - 4:30 p.m. PLENARY SESSION II

Auditorium

SHOW ME THE MONEY, PART II

Maryland foundation leaders will cover the differences between community, corporate, and family foundations, while also discussing the leveraging of assets and how best to use individual funders and volunteer organizations. Each panelist will discuss how their foundation makes decisions about providing grant funds to organizations in Maryland.

Panelists: Spicer Bell, Community Foundation of the Eastern Shore

[Greg Cantori](#), Knott Foundation

[Carrie Wilson](#), Constellation Energy
Meagan Campion, Lockheed Martin

Moderator: Kristen Engnell Bibo, [Association of Baltimore Area Grantmakers](#)

CONFERENCE EXHIBITORS

American Association of Grant Professionals (AAGP)

AAGP: Building and supporting an international community of grant professionals committed to serving the greater public good by practicing the highest ethical and professional standards.

National Grants Management Association (NGMA)

NGMA: Connecting professionals in the grants management field to improve & unify grants delivery.

Thanks to our 2008 Conference Program Steering Committee:

Peter Brunner, Howard County

Jesse Buggs, City of Bowie

Carolyn Edmonds, MD Dept of Human Resources

Lynne Kelleher, MD Judiciary

Debra Posey, Charles County

Kathleen Sheedy, Montgomery County

MANY THANKS TO OUR CONFERENCE SPONSOR, the [Governor's Office of Service and Volunteerism](#) at the Governor's Office of Community Initiatives, and to our speakers, moderators, volunteers, and exhibitors!

Eric Brenner, DIRECTOR

Merril Oliver, DEPUTY DIRECTOR

Susan Casey, RESEARCH AND COMMUNICATIONS MANAGER

Maryland Governor's Grants Office www.grants.maryland.gov

